### U.S. Department of Justice

Washington, DC 20530

### OMB NO. 1124-0005; Expires February 28, 2014

## Short Form Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, as amended

Revised 03/11

INSTRUCTIONS. Each partner, officer, director, associate, employee, and agent of a registrant is required to file a short form registration statement unless he engages in no activities in furtherance of the interests of the registrant's foreign principal or unless the services he renders to the registrant are in a secretarial, clerical, or in a related or similar capacity. Compliance is accomplished by filing an electronic short form registration statement at <a href="http://www.fara.gov">http://www.fara.gov</a>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 et seq., for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <a href="http://www.fara.gov">http://www.fara.gov</a>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public and online at: <a href="http://www.fara.gov">http://www.fara.gov</a>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .429 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name Andrew N. Burtt		2. Registration No.			
		2526			
3. Residence Address(es) 1840 Fonthill Court McLean, Virginia 22101		4. Business Address(es) 1483 Chain Bridge Road Suite 300 McLean, Virginia 22101			
5. Year of Birth 1964		6. If present citizenship was not acquired by birth, indicate when, and how acquired.			
-	Nationality New Zealand	indicate when, and now acquired.			
	Present Citizenship New Zealand				
7. (	Occupation Regional Manager -North America				
8. 1	What is the name and address of the primary registrant?	1483 Chain Bridge Road, Suite			
	Name Beef + Lamb New Zealand, Ltd.  Address McLean, Virginia 22101			2012 (FEB	NSD/
<u>9. I</u>	ndicate your connection with the primary registrant:			m	H
	partner director		int		2.5
	officer associate	☐ agent ☐ subconti	ractor	9	茎器
	other (specify)			PH	
<ol> <li>List every foreign principal to whom you will render services in support of the primary registrant.</li> <li>Beef + Lamb New Zealand, Ltd.</li> <li>New Zealand Meat Board</li> </ol>					
11.	Describe separately and in detail all services which you will r through the primary registrant listed in Item 8, and the date(s) used.)				
	See Attached				
	Formerly CRM	I-156		F	ORM NSD-6

12. Do any of the above described services include political activity as defined in Section 1(o) of the Act and in the footnote bel						
	Yes ⊠	No □			Ģ.	
If	yes, describe sepa					
Se	e Attached				:	
13. Th		ed in Items 11 and 12				
	☑ full time ba	sis	□ part	time basis	☐ special basis	
14. W	hat compensation	or thing of value have	you received to da	ate or will you receive for the al	pove services?	
	🛛 Salary: Am	ount \$ 120,000 p	er annum	☐ Commission at	% of	
	☐ Salary: Not	based solely on service	ces rendered to the	foreign principal(s).		
	☐ Fee: Amou	nt \$		☐ Other thing of value		
car	nnection with any ndidates for any p	election to political of		om your own funds or possession on with any primary election, c	ns and on your own behalf in onvention, or caucus held to select	
Da	ate Amo	ount or Thing of Value	Political	Organization or Candidate	Location of Event	
				·		
		•				
			EXE	CUTION		
informa	ation set forth in th		ent and that he/she		that he/she has read the ereof and that such contents are in	
	7 FCR	2012		115		
	(Date o	2012 of signature)		(Signat	ture)	

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## REGISTRATION NO: 2526 – BEEF + LAMB NEW ZEALAND SIX-MONTH PERIOD ENDING 31 JANUARY 2012

# DESCRIPTION OF ACTIVITIES CONDUCTED BY BEEF + LAMB NEW ZEALAND, McLEAN, VIRGINIA OFFICE SUPPLEMENTAL STATEMENT IN ELABORATION OF ITEM 11

Beef + Lamb New Zealand Limited is the farmer-owned industry organisation representing New Zealand's sheep and beef farmers. Beef + Lamb New Zealand Ltd invests farmer levies to help develop a growing sheep and beef industry providing sustainable returns for future generations. Beef + Lamb New Zealand Ltd has four programmes – Farm, Market, People and Information – to deliver innovative tools and services to support informed decision making, and continuous improvement in market access, product positioning and farming systems.

Beef + Lamb New Zealand has a representative office in metropolitan Washington, DC.

#### Its functions are to:

- observe, monitor, and report on the livestock, meat markets in North America;
- develop and advance Beef + Lamb New Zealand's positions on matters affecting New Zealand's meat trade with North America; and
- manage generic promotion of New Zealand meat where appropriate.

These functions are particularly related to imports of New Zealand meat into the USA, Canada and Mexico.

- 1. Monitor market developments through on-going trade contact and report to New Zealand head office.
- 2. Meetings with various parties to discuss legislative and/or regulatory issues such as beef and lamb check-offs, mandatory price reporting, Free Trade Agreements and mandatory country of origin labelling.
- 3. To assist trade inquiries for New Zealand meat by responding to inquirers seeking information on New Zealand meat and sources of supply.
- 4. To liaise with the New Zealand embassy, consulates, trade commissioners, and attorney on developments that might affect New Zealand meat.
  - Keep informed on developments concerning US legislation and regulation that might affect imports of beef and lamb from New Zealand including mandatory price reporting, mandatory country of origin labelling and US farm bill.
- 5. To assist trade and farmer visitors from New Zealand.
- 6. To liaise with producer representatives in the USA, Canada and Mexico such as cattle and sheep farmer organisations, and also meat trade associations.
  - Attend conventions/meetings with beef/cattle and sheep/lamb organisations, meat importers and others relevant to livestock production.
- 7. To promote the products of the New Zealand meat industry.

More information is available at www.beeflambnz.com

# REGISTRATION NO: 2526 – BEEF + LAMB NEW ZEALAND SIX-MONTH PERIOD ENDING 31 JANUARY 2012

### SUPPLEMENTAL STATEMENT IN ELABORATION OF ITEM 15A

## Traveller - Andrew Burtt, Regional Manager, North America

Date	Destination	Purpose		
31 July – 6 Kissimmee, Florida August		Cattle Industry Summer Conference		
8-12 August	Calgary, Canada	Canadian Cattlemen's Association Semi-Annual Meeting & Convention		
9-16 September Chicago/Ottawa/Toron to/Calgary/Denver		Meetings with Counterpart Organizations		
16-22 October	Mexico City/Cancun, Mexico	Five Nations Beef Alliance		
22-26 October	Los Angeles, California	Trade Visits & Meetings/NZ Consulate		
26-28 October	San Diego, California	Meat Importers Council of America Annual General Meeting & Conference		
28 October – 26 November	Omaru/Christchurch/ Wellington/Auckland, New Zealand	TLG Annual Meeting		
9-11 January	Denver/Chicago	International Livestock Congress/Trade Visits w/McDonalds and Anzco		
25-28 January	Scottsdale, Arizona	American Sheep Industry Association Conference		
-				
	·			
	ş			